



Investor Conference 2Q 2025

CFO / Spokesperson: Mr. Perry Wang

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Agenda

1. Company Profile
2. Business Coverage
3. Financial Results
4. Operational Overview
5. Recent Highlights

Company Profile

- Founded in May 1969
- Listed in TWSE(2906) since December 1989
- Industry: Wholesale and Retail
- Paid-in Capital: NT\$2.091 billion
- As of June 2025,

Consolidated Assets: NT\$12.58 billion

Consolidated Revenue: NT\$4.283 billion

Book Value per Share: NT\$15.5



Business Coverage

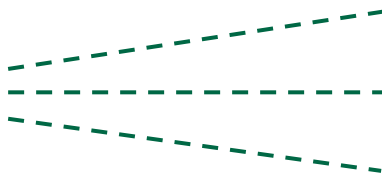
Core Business

- Export
Sundry goods, furniture, patio and garment
- Oversea Offices: USA and CHINA

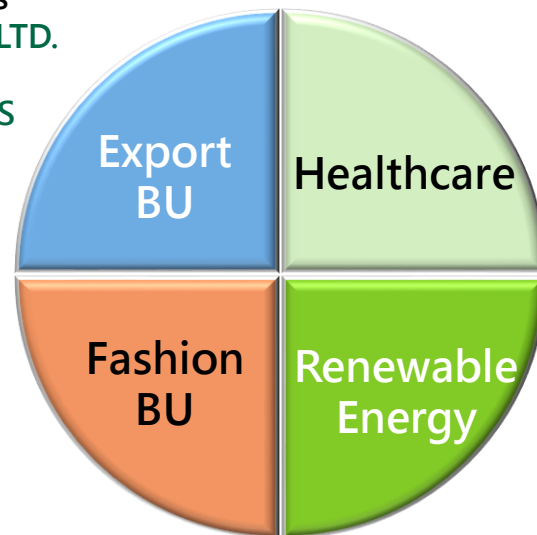


- Distributorship & Fashion Affiliates
 - G2000
 - BAYCREW'S GROUP: relume, JOURNAL STANDARD, B.C STOCK, FLIPPER'S, J.S. FOODIES

- Oversea Affiliates
 - QUALITY CRAFT LTD.
 - COLLTEX (HK)
 - TUNGYA COLLINS TERMINAL



Investment



- MINOSHIN INTERNATIONAL
CHRISTIAN LOUBOUTIN, BALLY, BALMAIN,
DELVAUX, DIESEL, DOLCE&GABBANA,
MARC JACOBS, RIMOWA, SHANGXIA

- Hi-Clearance
- DV Biomed
- GrowTrend
- Taiwan Bio
- San Ho
- J&V Energy
- Yu Guang Energy
- Collins Energy Solutions (CES)
- CESone CO., LTD.
- Tuo Sen Energy
- De Rui Tech
- WinCharge Tech
- Pu Deng Solar
- Kai Lan Power
- GREENET

Financial Results

Consolidated B/S

Item	Fiscal Year		2Q 2025		2Q 2024		YoY	
							amt	g%
Cash and cash equivalents			898,003	7.14%	747,887	5.83%	150,116	20.07%
Financial assets-current			319,091	2.54%	236,766	1.85%	82,325	34.77%
Accounts receivable, net			1,560,379	12.40%	1,928,418	15.04%	(368,039)	-19.09%
Inventory			1,526,503	12.13%	1,495,393	11.66%	31,110	2.08%
Investment using the equity method			368,772	2.93%	371,010	2.89%	(2,238)	-0.60%
Financial assets measured at fair value through other comprehensive income - non-current			817,014	6.49%	1,140,577	8.90%	(323,563)	-28.37%
Total assets			12,580,098	100.00%	12,822,432	100.00%	(242,334)	-1.89%
Short-term loans /Long-term loans due within one year /Long-term loans			2,657,344	21.12%	2,398,532	18.71%	258,812	10.79%
Total liabilities			6,208,713	49.35%	6,143,861	47.91%	64,852	1.06%
Total equity			6,371,385	50.65%	6,678,571	52.09%	(307,186)	-4.60%

Unit: NT\$ thousand

Financial Results

Consolidated I/S

Item \ Fiscal Year	2Q 2025		2Q 2024		YoY	
					amt	g%
Net operating revenue	4,283,192	100%	4,356,604	100%	(73,412)	-1.69%
Cost of sales	(3,034,601)	-70.85%	(3,076,377)	-70.61%	41,776	-1.36%
Gross profit	1,248,591	29.15%	1,280,227	29.39%	(31,636)	-2.47%
Total operating expenses	(1,086,792)	-25.37%	(1,046,648)	-24.02%	(40,144)	3.84%
Operating net profit	161,799	3.78%	233,579	5.36%	(71,780)	-30.73%
Total non-operating income and expenses	26,467	0.62%	13,297	0.31%	13,170	99.04%
Pre-tax net profit	188,266	4.40%	246,876	5.67%	(58,610)	-23.74%
Total comprehensive income	126,201	2.95%	175,030	4.02%	(48,829)	-27.90%
Profit attributable to: Owners of parent	27,511	0.64%	40,282	0.92%	(12,771)	-31.70%
Basic earnings per share	\$0.13		\$0.19		(\$0.06)	-31.58%

Unit: NT\$ thousand

Note :

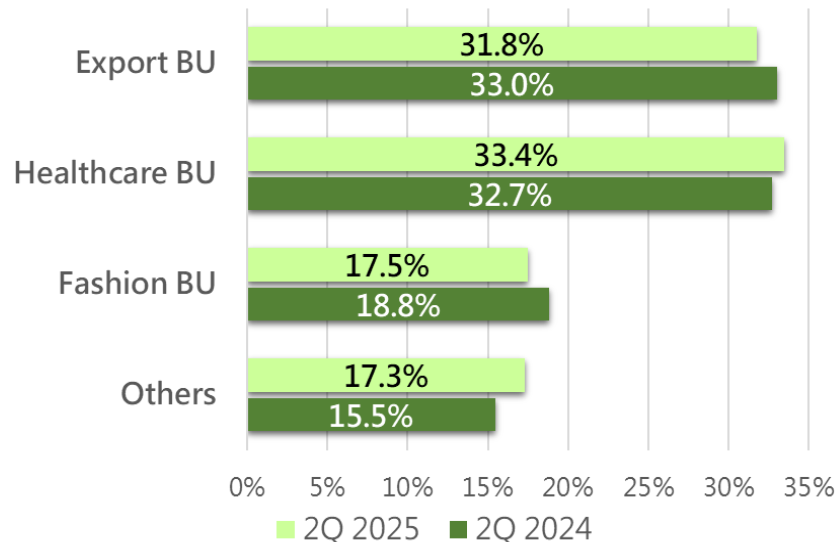
Effects of Changes in Foreign Exchange Rates on EPS: For 2Q 2025, the foreign exchange losses were NT\$436 thousand, impacted earnings per share by \$0.002.

Operational Overview

Revenue Mix

Revenue by Businesses:

Business	2Q 2025	2Q 2024
Export BU	31.8%	33.0%
Fashion BU	17.5%	18.8%
Healthcare BU	33.4%	32.7%
Others (including Renewable Energy)	17.3%	15.5%
Total	100%	100%

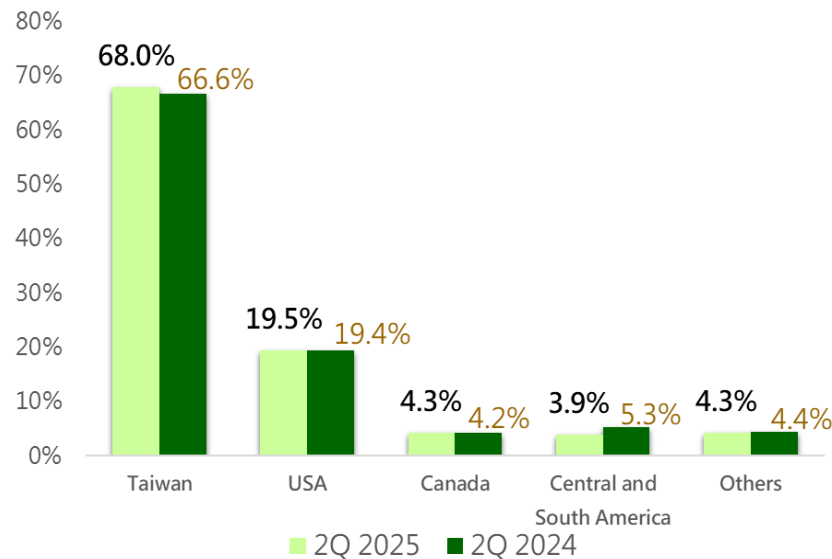


Operational Overview

Revenue Mix

Revenue by Areas:

Area	2Q 2025	2Q 2024
Taiwan	68.0%	66.6%
USA	19.5%	19.4%
Canada	4.3%	4.2%
Central and South America	3.9%	5.3%
Others	4.3%	4.4%
Total	100%	100%



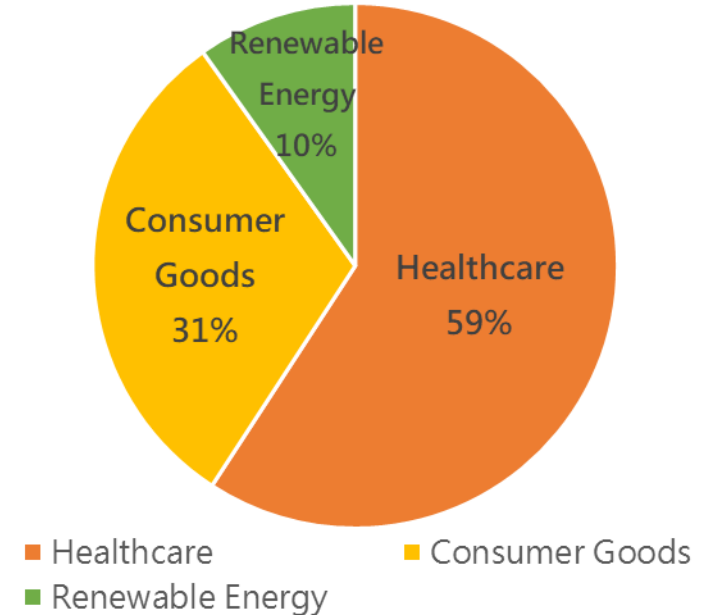
Operational Overview

Subsidiaries

Industry Classification	NO	Name of subsidiary	Shareholding	Book Amount	%	Board Seat
Healthcare (59%)	1	Xing Chang Investment	100%	855,321	42.7%	✓
	2	Hi-Clearance (HCI)(1788)	5%	222,694	11.1%	✓
	3	San Ho Healthcare	11%	64,544	3.2%	✓
	4	Apricot Biomedical	4%	22,222	1.1%	
	5	GrowTrend Biomedical	52%	16,546	0.8%	✓
	6	Easting Biotechnology	26%	4,376	0.2%	
Consumer Goods (31%)	7	QCL	78%	275,617	13.8%	✓
	8	Minoshin International	68%	125,223	6.3%	✓
	9	Colltex HK	100%	109,595	5.5%	✓
	10	Collins BVI	100%	60,399	3.0%	✓
	11	JESCO International	100%	25,955	1.3%	✓
	12	Asia Logistics and Technology	10%	19,919	1.0%	✓
	13	Collins International	100%	2,897	0.1%	✓
Renewable Energy (10%)	14	Collins Energy Solutions (CES)	51%	162,173	8.1%	✓
	15	Yu Guang Energy	78%	35,439	1.8%	✓
	16	Collins Jubilee Energy	70%	52	0.003%	✓
16 in Total Amount				2,002,972	100%	-

Unit: NT\$ thousand

Invested in 16 subsidiary companies with the amount of NT\$ 2.002 billion



Note : Except for the second-tier subsidiaries, please refer to Note 13(2) of Collins's Consolidated Financial Statement.

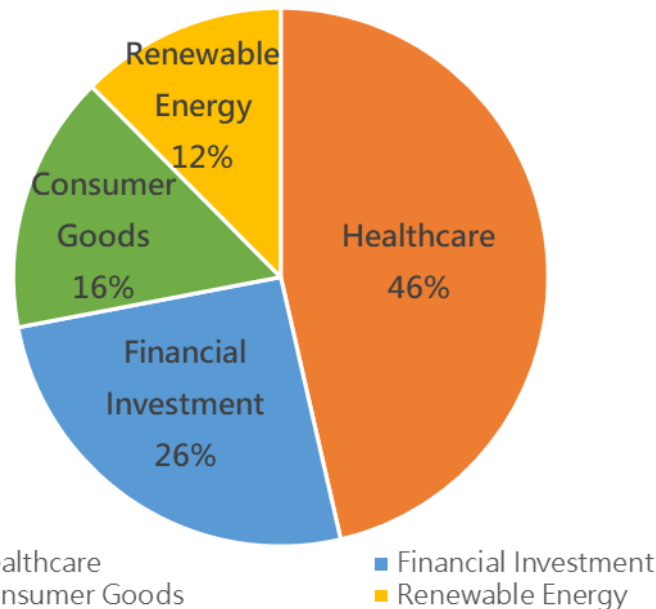
Operational Overview

FVOCI & FVPL

Industry Classification	No	Marketable Securities	Fair Value	%	Board Seat
Healthcare (16%)	1	Taiwan Bio (6892)	57,664	4.8%	
	2	Shengde Pharmaceutical (4123)	38,200	3.2%	
	3	Jing Chi Biomed	34,357	2.9%	
	4	DV Biomed (6539)	30,868	2.6%	
	5	Formosa Healthy Co.,Ltd.	13,149	1.1%	
	6	EPED (PSB 7536)	11,742	1.0%	
Financial Investment (46%)	7	SKFH (2888)	236,825	19.7%	
	8	TXOne Networks	200,935	16.8%	
	9	Andra Capital Fund LP	63,168	5.3%	
	10	Capital Securities (6005)	26,915	2.2%	
	11	SinoPac Global Multi Income Fund	11,522	1.0%	
	12	Leadsun Investment	7,889	0.7%	
	13	Fuh Hwa You Li Money Market	5,454	0.5%	
	14	Power World Fund	3,094	0.3%	✓
	15	TDCC	580	0.05%	
Consumer Goods (26%)	16	Tungya Collins	93,619	7.8%	✓
	17	Guangyu International (6595)	71,180	5.9%	✓
	18	Hexai Group Limited	62,566	5.2%	
	19	Axman (6804)	32,112	2.7%	✓
	20	Aerovision Avionics (8140)	20,902	1.7%	✓
	21	Universal EC	18,970	1.6%	
	22	PT. Tungya Perkasa	7,699	0.6%	✓
	23	Viscovery Pte	102	0.01%	
Renewable Energy (12%)	24	J&V Energy (6869)	147,600	12.3%	✓
	25	GREENET CO., LTD.	2,161	0.2%	
25 in Total Amount			1,199,273	100%	-

Unit: NT\$ thousand

Mainly, 25 stocks in security with fair value of NT\$ 1.19 billion



Note 1: Financial assets include current and non-current.

Note 2: Except for the second-tier affiliates, please refer to Note 13(1)3. of Collins's Consolidated Financial Statement.

Recent Highlights

- The groundbreaking ceremony of New Formosa Plastics Building Project was held on August 15.
- Journal Standard relume and FLIPPER'S both have opened on the 2nd floor of the Dream Plaza since July 25.



Q&A

**We will feedback to your message on
the official website of Collins Co., Ltd.
www.collins.com.tw**

Thank you for your participation.